



Invitation to Direct Marketing

Changi Airport Group (Singapore) Pte. Ltd. ("CAG(S)") would like to invite interested companies to participate in a Direct Marketing Exercise for the **Brand Name Spa Concession** at the Departure/Transit Lounge Central, Level 3 of Terminal 2.

We are looking for operator with a proven track record that will enhance, add value to and differentiate the service experience for passengers in the newly revamped Terminal 2 at Singapore Changi Airport.

The decision of the evaluation, final allocation and award of the Concession will be at the absolute discretion of CAG(S).

Details of Direct Marketing Exercise

Title:	Direct Marketing for Brand Name Spa Concession at Departure/Transit Lounge Central, Level 3, Terminal 2	File Reference:	CAG/000/CM/2023/T33
		Concession Category:	Service
Size of unit:	250 sqm or thereabouts	No. of Concessions:	1

Tenancy Period: Terminal 2 will re-open in phases, where the Departures South and Arrivals South had re-opened on 11 October 2022. The remaining parts of Terminal 2 will continue to re-open in phases. Therefore, the tenancy commencement date will be staggered accordingly.

The Tenancy Term shall be for a period of Four (4) years, with no option for new term, from (i) the date of commencement of the reopening of Terminal 2 that the respective Premises is identified to be in, as shall be notified by CAG(S) to the awarded prospect ("Tenant") in writing ("Date of Commencement of Reopening Phase"); or (ii) the date of the physical handover of the Premises to the Tenant, whichever is later of (i) or (ii) ("Commencement Date").

CAG(S) will endeavour, but is not obliged, to hand over the Premises to the Tenant prior to the Commencement Date. Should CAG(S) hand over the Premises to the Tenant prior to the Date of Commencement of Reopening Phase, CAG(S) shall grant the Tenant a licence for the Premises for the period from the date of the physical handover of the Premises to the day before the Date of Commencement of Reopening Phase, based on the same terms and conditions of the Specimen Copy of the Tenancy Agreement, provided

that Clause 6.1(a) shall not apply and that all other terms and references in the Specimen Copy of the Tenancy Agreement shall apply mutatis mutandis to this licence (where applicable).

If CAG(S) shall physically hand over the Premises to the Tenant prior to the Date of Commencement of Reopening Phase, Monthly Rentals and other Charges, except Utilities Charges, shall be waived from the date of physical hand over of the Premises to the date falling one day before the Commencement Date. Utilities Charges will be payable, as metered, upon the physical handover of the Premises to the Tenant.

Option for New Term: No option for New Term

Publication Details

Direct Marketing Opening Date: 23 February 2023

Contact Person for the Direct Marketing Exercise

Name: Mr. Shawn Neo

Designation: Senior Associate,
Airside Planning & Leasing

Contact No.: +65 9633 9202

E-mail: shawn.neo@changiairport.com

Interested operators, please request for a copy of the leasing documents from Mr. Shawn Neo.

Important Information for Site Visit

1. As Terminal 2 is undergoing construction, CAG(S) will endeavour, but is not obliged, to arrange a site visit for interested operators.
2. Should you wish to view the site, please give prior notice of your attendance. For information, the Airport Police Division will take about 7 days to process the application.
3. Kindly email to **the above contact person** with the following details should you wish to view the site:-
 - i) Full Name (as per NRIC/ Passport)
 - ii) NRIC/FIN No. (compulsory to provide Expiry Date of Work Permit)
 - iii) New Malaysian IC (compulsory for Malaysian or Singapore PR)
 - iv) Passport No.
 - v) Date of Birth (in DD/MM/YYYY format)
 - vi) Nationality
 - vii) Country of Birth
 - viii) Gender
 - ix) Race
 - x) Mobile No.
 - xi) Home Address
 - xii) Company Name (as per ACRA)

Note: Please bring along Work Permit, NRIC or Passport with **photo attached** in exchange for the Visitor Pass for the site visit. Identification cards without photos attached will **not** be allowed for exchange for Visitor Passes.