



## Invitation to Direct Marketing

Changi Airport Group (Singapore) Pte. Ltd. ("CAG(S)") would like to invite interested companies to participate in a Direct Marketing Exercise for **Specialty/Brand Name Shop Concession(s)** at the Departure/Transit Lounge North of Terminal 2.

We are looking for unique and exciting specialty brands and concepts with a proven track record that will inject buzz to and differentiate the retail offerings at Singapore Changi Airport's newly revamped Terminal 2. Preference will be given to brands that are not already represented at Departure/Transit Lounge of Terminal 2. All product categories may be considered, except for Liquor & Tobacco and Perfumes & Cosmetics.

The decision of the evaluation, final allocation and award of the Concession(s) will be at the absolute discretion of CAG(S).

## Details of Direct Marketing Exercise

**Title:** Direct Marketing for Specialty/Brand Name Shop Concession(s) at Departure/Transit Lounge North, Terminal 2

**File Reference:** CAG/000/CM/2023/T34

**Concession Category:** Retail

**Size of units:**

Concession	Floor Area (sqm or thereabouts; subject to change and site measurements)
A	62.22 sqm
B	62.16 sqm
C	56.93 sqm
D	65 sqm
E	65 sqm
F	99 sqm
G	128.15 sqm

**No. of Concessions:** 7

**Tenancy  
Period:**

Terminal 2 will re-open in phases, where the Departures South and Arrivals South had re-opened on 11 October 2022. The remaining parts of Terminal 2 will continue to re-open in phases. Therefore, the commencement date of the tenancy for each Concession(s) may be staggered accordingly.

The Tenancy Term shall be for a period of 3.5 years from (i) the date of commencement of the reopening phase of Terminal 2 that the respective Premises is identified to be in, as shall be notified by CAG(S) to the awarded prospect ("Tenant") in writing ("Date of Commencement of Reopening Phase"); or (ii) the date of the physical handover of the Premises to the Tenant, whichever is the later of (i) or (ii) ("Commencement Date").

CAG(S) will endeavour, but is not obliged, to hand over the Premises to the Tenant prior to the Commencement Date. Should CAG(S) hand over the Premises to the Tenant prior to the Date of Commencement of Reopening Phase, CAG(S) shall grant the Tenant a licence for the Premises for the period from the date of the physical handover of the Premises to the day before the Date of Commencement of Reopening Phase, based on the same terms and conditions of the Specimen Copy of the Tenancy Agreement, provided that Clause 6.1(a) shall not apply and that all other terms and references in the Specimen Copy of the Tenancy Agreement shall apply mutatis mutandis to this licence (where applicable).

If CAG(S) shall physically hand over the Premises to the Tenant prior to the Date of Commencement of Reopening Phase, Monthly Rentals and other Charges, except Utilities Charges, shall be waived from the date of physical hand over of the Premises to the date falling one day before the Commencement Date. Utilities Charges will be payable, as metered, upon the physical handover of the Premises to the Tenant.

**Option for New Term:** No option for New Term

**Publication Details**

**Direct Marketing  
Opening Date:** 2 February 2023

**Contact Person for the Direct Marketing Exercise**

**Name:** Ms. Wendy Lim

**Designation:** Manager,  
Airside Planning & Leasing

**Contact No.:** +65 6541 3001

**E-mail:** wendy.lim@changiairport.com

Interested operators, please request for a copy of the leasing documents from **Ms. Wendy Lim**.

### Important Information for Site Visit

1. As Terminal 2 is undergoing construction, CAG(S) will endeavour, but is not obliged, to arrange a site visit for interested operators.
2. Should you wish to view the site, kindly note that Airport Visitor Pass is required. For information, the Airport Police Division will take about 5 working days to process the application. Hence, please give prior notice of your attendance.
3. Kindly email to **the above contact person** with the following details should you wish to view the site after the briefing:-
  - i) Full Name (as per NRIC/ Passport)
  - ii) NRIC/FIN No. (provide Expiry Date of Work Permit)
  - iii) New Malaysian IC (compulsory for Malaysian or Singapore PR)
  - iv) Passport No.
  - v) Date of Birth (in DD/MM/YYYY format)
  - vi) Nationality
  - vii) Country of Birth
  - viii) Gender
  - ix) Race
  - x) Mobile No.
  - xi) Home Address

Note: Please bring along Work Permit, NRIC or Passport with **photo attached** in exchange for the Visitor Pass for the site visit. Identification cards without photos attached will **not** be allowed for exchange for Visitor Passes.